


Form 990



Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public

▶ Information about Form 990 and its instructions is at www.irs.gov/form990

OMB No 1545-0047

2014

Open to Public Inspection

A For the 2014 calendar year, or tax year beginning 10-01-2014, and ending 09-30-2015

B Check if applicable

☐ Address change

☐ Name change

☐ Initial return

☐ Final return/terminated

☐ Amended return

☐ Application pending

C Name of organization

Focus on the Family

Doing business as

Number and street (or P O box if mail is not delivered to street address)

8605 Explorer Dr

Room/suite

City or town, state or province, country, and ZIP or foreign postal code

Colorado Springs, CO 80920

F Name and address of principal officer

Daniel R Mellema

8605 Explorer Dr

Colorado Springs, CO 80920

H(a) Is this a group return for subordinates?

☐ Yes☒ No

H(b) Are all subordinates included?

☐ Yes☐ No

If "No," attach a list (see instructions)

H(c) Group exemption number ▶

I Tax-exempt status

☒ 501(c)(3) ☐ 501(c) () ◀(insert no) ☐ 4947(a)(1) or ☐ 527

J Website: ▶

www.focusonthefamily.com

K Form of organization

☒ Corporation☐ Trust☐ Association☐ Other ▶

L Year of formation

1977

M State of legal domicile

CO

Part I Summary		
Activities & Governance	1	Briefly describe the organization’s mission or most significant activities Focus on the Family shares the Gospel of Jesus Christ while promoting biblical family values
	2	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets
	3	Number of voting members of the governing body (Part VI, line 1a) 12
	4	Number of independent voting members of the governing body (Part VI, line 1b) 11
	5	Total number of individuals employed in calendar year 2014 (Part V, line 2a) 687
	6	Total number of volunteers (estimate if necessary) 161
Revenue	7a	Total unrelated business revenue from Part VIII, column (C), line 12 983,702
	7b	Net unrelated business taxable income from Form 990-T, line 34 62,029
	8	Contributions and grants (Part VIII, line 1h) 78,744,694
	9	Program service revenue (Part VIII, line 2g) 1,046,290
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d) 679,191
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 7,989,130
Expenses	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 88,459,305
	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3) 3,475,992
	14	Benefits paid to or for members (Part IX, column (A), line 4) 0
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) 41,661,421
	16a	Professional fundraising fees (Part IX, column (A), line 11e) 79,136
	b	Total fundraising expenses (Part IX, column (D), line 25) ▶6,368,076
Net Assets or Fund Balances	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e) 42,763,318
	18	Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25) 87,979,867
	19	Revenue less expenses Subtract line 18 from line 12 479,438
	20	Total assets (Part X, line 16) 64,157,340
	21	Total liabilities (Part X, line 26) 12,337,683
	22	Net assets or fund balances Subtract line 21 from line 20 51,819,657

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than the taxpayer) is based on all information of which preparer has any knowledge

Sign Here

Signature of officer

Daniel R Mellema CFO / Treasurer

Type or print name and title

Print/Type preparer's name

David C Moja

Preparer's signature

David C Moja

Firm's name ▶ Capin Crouse LLP

Firm's address ▶ 2435 Research Parkway Suite 200

Colorado Springs, CO 80920

May the IRS discuss this return with the preparer shown above? (see instructions)

For Paperwork Reduction Act Notice, see the separate instructions.

Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

1

Briefly describe the organization's mission

Focus on the Family shares the Gospel of Jesus Christ while promoting biblical family values

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

Yes

No

If "Yes," describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services?

Yes

No

If "Yes," describe these changes on Schedule O

4

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code) (Expenses \$ 26,356,776 including grants of \$ 1,124,050) (Revenue \$ 2,789,497)

Parenting - Equipping parents to raise spiritually and emotionally healthy children, as we help parents navigate through family crises, protect their children from harmful influences and raise them with a thriving faith

4b

(Code) (Expenses \$ 22,117,629 including grants of \$ 492,771) (Revenue \$ 2,552,295)

Marriage - Build strength and resilience in marriages, as we help couples prepare for marriage, understand God's unique design for their relationships, and overcome daily challenges During this fiscal year, Focus on the Family added the National Institute of Marriage into its existing Marriage ministry programs

4c

(Code) (Expenses \$ 14,598,070 including grants of \$ 690,658) (Revenue \$ 2,195,404)

Evangelism and Discipleship - Evangelize and represent the Gospel, so that those who have not heard the message of salvation are introduced to Jesus Christ and invited to become part of His family, Christians are bolstered in their daily walk, strengthened in their Biblical worldview, and Christ is magnified in the culture

See Additional Data

4d

Other program services (Describe in Schedule O)

(Expenses \$ 10,832,451 including grants of \$ 572,635) (Revenue \$ 476,416)























4e

Total program service expenses

73,904,926

Form 990 (2014)

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A 	1 Yes	
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	No
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I 	3	No
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II 	4 Yes	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III 	5	No
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 	6	No
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 	7	No
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 	8 Yes	
9 Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 	9	No
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 	10 Yes	
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI. 	11a Yes	
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 	11b Yes	
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 	11c	No
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 	11d Yes	
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 	11e Yes	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 	11f Yes	
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII 	12a	No
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 	12b Yes	
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	No
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	No
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV 	14b Yes	
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV 	15 Yes	
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV 	16	No
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) 	17 Yes	
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II 	18	No
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III 	19	No
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a	No
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V

Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

☐

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.	330	
1b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.	0	
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		1c	Yes
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return.	2a	687
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).		2b	Yes
3a Did the organization have unrelated business gross income of \$1,000 or more during the year?		3a	Yes
b If "Yes," has it filed a Form 990-T for this year? <i>If "No" to line 3b, provide an explanation in Schedule O.</i>		3b	Yes
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		4a	No
b If "Yes," enter the name of the foreign country: See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5a	No
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		5b	No
c If "Yes," to line 5a or 5b, did the organization file Form 8886-T?		5c	
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		6a	No
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		6b	
7 Organizations that may receive deductible contributions under section 170(c).			
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		7a	Yes
b If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b	Yes
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		7c	No
d If "Yes," indicate the number of Forms 8282 filed during the year.		7d	
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		7e	No
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		7f	No
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		7g	
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		7h	Yes
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		8	
9a Did the sponsoring organization make any taxable distributions under section 4966?		9a	
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		9b	
10 Section 501(c)(7) organizations. Enter			
a Initiation fees and capital contributions included on Part VIII, line 12.		10a	
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.		10b	
11 Section 501(c)(12) organizations. Enter			
a Gross income from members or shareholders.		11a	
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).		11b	
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		12a	
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year.		12b	
13 Section 501(c)(29) qualified nonprofit health insurance issuers.			
a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.		13a	
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.		13b	
c Enter the amount of reserves on hand.		13c	
14a Did the organization receive any payments for indoor tanning services during the tax year?		14a	No
b If "Yes," has it filed a Form 720 to report these payments? <i>If "No," provide an explanation in Schedule O.</i>		14b	

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	12	
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O		
1b	Enter the number of voting members included in line 1a, above, who are independent	11	
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	Yes
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	No
6	Did the organization have members or stockholders?	6	No
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	No
7b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following		
8a	The governing body?	8a	Yes
8b	Each committee with authority to act on behalf of the governing body?	8b	Yes
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a	No
10b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes
11b	Describe in Schedule O the process, if any, used by the organization to review this Form 990		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes
12b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes
12c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes
13	Did the organization have a written whistleblower policy?	13	Yes
14	Did the organization have a written document retention and destruction policy?	14	Yes
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
15a	The organization's CEO, Executive Director, or top management official	15a	Yes
15b	Other officers or key employees of the organization	15b	Yes
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	Yes
16b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	Yes

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed	AK, FL, GA, HI, MD, MN, NH, ND, SC, TN, UT, VA, WV, WI
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. <input checked="" type="checkbox"/> Own website <input type="checkbox"/> Another's website <input checked="" type="checkbox"/> Upon request <input checked="" type="checkbox"/> Other (explain in Schedule O)	
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year	
20	State the name, address, and telephone number of the person who possesses the organization's books and records	Daniel R Mellema 8605 Explorer Dr Colorado Springs, CO 80920 (719) 531-3400

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid

List all of the organization's **current** key employees, if any See instructions for definition of "key employee "

List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(1) LtG Patrick P Caruana MS USAFRet Chairman / Board member (part-year)	5 00	X		X				0	0	0
(2) Greg King Chairman / Board member	5 00 1 00	X		X				0	0	0
(3) James D Daly President / CEO	45 00 1 00	X		X				253,517	0	31,576
(4) Eric Pillmore Board member	5 00	X						0	0	0
(5) Lee Torrence Board member	5 00	X						0	0	0
(6) Kim Robinson Board member	5 00	X						0	0	0
(7) Tricia Esser Vice Chairman	5 00 1 00	X		X				0	0	0
(8) Dr Joan Singleton Board member	5 00	X						0	0	0
(9) Rev Dr Ken Fentress Board member	5 00	X						0	0	0
(10) Richard Lytle Board member	5 00	X						0	0	0
(11) Heather Washburne Board member	5 00	X						0	0	0
(12) Christine Amzen Board member	5 00	X						0	0	0
(13) Jim DeWitt Board member (part year)	5 00	X						0	0	0
(14) Stu Mendelsohn Secretary	5 00			X				0	0	0

Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(15) Daniel R Mellema Treasurer/CFO	45 00 1 00			X				162,947	0	27,461
(16) Ken Windebank Chief Operating Officer	45 00 1 00				X			181,866	0	17,388
(17) Robert Wood Chief Information Officer	45 00				X			152,591	0	26,815
(18) Tim Goeglein Vice President	45 00					X		146,585	0	25,978
(19) Joel Vaughan Chief Staff Officer	45 00					X		144,703	0	26,353
(20) Michael Pouw Vice President	45 00					X		130,816	0	20,099
(21) Greg Smalley Vice President	45 00					X		128,469	0	17,388
(22) Kurt Leander Vice President	45 00					X		125,862	0	25,038
(23) Michele Wilson Vice President	45 00						X	140,338	0	15,654

1b	Sub-Total	▶			
c	Total from continuation sheets to Part VII, Section A	▶			
d	Total (add lines 1b and 1c)	▶	1,567,694	0	233,750

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization▶30

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3 Yes	
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	4 Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	5	No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

(A) Name and business address	(B) Description of services	(C) Compensation
Ambassador Advertising Agency 1641 Langley Irvine, CA 92614	Airtime and advertising	10,840,034
Japs-Olson Company 7500 Excelsior Blvd St Louis Park, MN 55426	Printing services (incl postage)	3,612,205
Hanon-McKendry Inc dba Do More Good 25 Ottawa Ave SW Ste 600 Grand Rapids, MI 49503	Marketing consulting and services	1,605,628
Masterworks Inc 19462 Powder Hill Pl NE Poulsbo, WA 98370	Fundraising consulting and design	870,002
Grooters Productions LLC 17 W 6th St Holland, MI 49423	Film production	850,000
2	Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ▶29	

Part VIII

Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns	274,401			
	b	Membership dues				
	c	Fundraising events				
	d	Related organizations				
	e	Government grants (contributions)				
	f	All other contributions, gifts, grants, and similar amounts not included above	74,446,656			
	g	Noncash contributions included in lines 1a-1f \$	1,504,420			
	h	Total. Add lines 1a-1f	74,721,057			
Program Service Revenue	Business Code					
	2a	Event income	9000992,129,979	2,129,979		
	b	FOFNC income	51111052,797	52,797		
	c					
	d					
	e					
	f	All other program service revenue	118,113	118,113		
	g	Total. Add lines 2a-2f	2,300,889			
Other Revenue	3	Investment income (including dividends, interest, and other similar amounts)	589,614			589,614
	4	Income from investment of tax-exempt bond proceeds				
	5	Royalties	2,100,625			2,100,625
	6a	(i) Real				
		(ii) Personal				
		Gross rents	125,2491,070			
		Less rental expenses	00			
	c	Rental income or (loss)	125,2491,070			
	d	Net rental income or (loss)	126,319		1,070	125,249
	7a	(i) Securities				
		(ii) Other				
		Gross amount from sales of assets other than inventory	1,536,777197,084			
		Less cost or other basis and sales expenses	1,556,863179,251			
	c	Gain or (loss)	-20,08617,833			
	d	Net gain or (loss)	-2,253			-2,253
	8a	Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18				
	a		10,800			
	b	Less direct expenses	0			
	c	Net income or (loss) from fundraising events	10,800			10,800
	9a	Gross income from gaming activities See Part IV, line 19				
	a					
	b	Less direct expenses				
	c	Net income or (loss) from gaming activities				
	10a	Gross sales of inventory, less returns and allowances				
	a		6,385,667			
	b	Less cost of goods sold	973,044			
	c	Net income or (loss) from sales of inventory	5,412,623	5,412,623		
	Miscellaneous Revenue		Business Code			
	11a	Advertising	541800917,089		917,089	
	b	Miscellaneous	900099300,100	300,100		
	c	Third-party events	72232040,043		40,043	
	d	All other revenue	25,500		25,500	
	e	Total. Add lines 11a-11d	1,282,732			
	12	Total revenue. See Instructions	86,542,406	8,013,612	983,702	2,824,035

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A)

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	512,738	512,738		
2	Grants and other assistance to domestic individuals See Part IV, line 22	813,212	813,212		
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, lines 15 and 16	1,554,164	1,554,164		
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	858,747	700,497	80,241	78,009
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	31,970,204	26,263,110	2,758,672	2,948,422
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	1,108,736	737,743	318,448	52,545
9	Other employee benefits	5,004,528	4,131,782	389,401	483,345
10	Payroll taxes	2,326,249	1,888,722	240,687	196,840
11	Fees for services (non-employees)				
a	Management				
b	Legal	687,449	74,454	612,995	
c	Accounting	95,903		95,903	
d	Lobbying				
e	Professional fundraising services See Part IV, line 17	20,491			20,491
f	Investment management fees	34,624		34,624	
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	6,550,244	6,036,158	319,737	194,349
12	Advertising and promotion	3,118,815	2,694,958	41,360	382,497
13	Office expenses	800,692	499,002	105,169	196,521
14	Information technology	2,863,820	2,650,225	68,286	145,309
15	Royalties	803,663	803,663		
16	Occupancy	2,895,301	2,447,048	367,019	81,234
17	Travel	1,207,823	824,850	19,833	363,140
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	294,013	260,835	8,639	24,539
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	5,265,359	4,843,510	288,221	133,628
23	Insurance	381,824		381,824	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a	Radio, TV & Film	10,105,551	9,892,723		212,828
b	Printing & Publications	3,010,278	2,510,932	39,935	459,411
c	Postage & Shipping	2,605,075	2,246,555	40,064	318,456
d	Misc Project Expense	544,505	522,071	20,419	2,015
e	All other expenses	1,174,043	995,974	103,572	74,497
25	Total functional expenses. Add lines 1 through 24e	86,608,051	73,904,926	6,335,049	6,368,076
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here <input checked="" type="checkbox"/> if following SOP 98-2 (ASC 958-720)	9,157,774	7,994,158	0	1,163,616

Part X

Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

				(A)		(B)
				Beginning of year		End of year
Assets	1	Cash—non-interest-bearing		3,201	1	2,700
	2	Savings and temporary cash investments		9,778,017	2	16,464,682
	3	Pledges and grants receivable, net		814,427	3	587,778
	4	Accounts receivable, net		760,659	4	801,064
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L.			5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L.			6	
	7	Notes and loans receivable, net		849	7	747,954
	8	Inventories for sale or use		314,698	8	323,092
	9	Prepaid expenses and deferred charges		2,809,268	9	2,634,662
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D.	10a102,027,156			
	b	Less: accumulated depreciation	10b70,071,113	33,279,169	10c	31,956,043
	11	Investments—publicly traded securities		179,387	11	5,000
	12	Investments—other securities. See Part IV, line 11.		4,996,826	12	5,255,935
	13	Investments—program-related. See Part IV, line 11.		-2,114	13	115,999
	14	Intangible assets			14	
	15	Other assets. See Part IV, line 11.		11,222,953	15	4,291,238
	16	Total assets. Add lines 1 through 15 (must equal line 34).		64,157,340	16	63,186,147
Liabilities	17	Accounts payable and accrued expenses		7,122,247	17	6,926,158
	18	Grants payable			18	
	19	Deferred revenue		2,556,498	19	2,483,087
	20	Tax-exempt bond liabilities			20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D.			21	
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L.			22	
	23	Secured mortgages and notes payable to unrelated third parties			23	
	24	Unsecured notes and loans payable to unrelated third parties			24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D.		2,658,938	25	2,548,839
	26	Total liabilities. Add lines 17 through 25.		12,337,683	26	11,958,084
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.					
	27	Unrestricted net assets		49,987,020	27	49,882,168
	28	Temporarily restricted net assets		1,741,637	28	1,254,895
	29	Permanently restricted net assets		91,000	29	91,000
	Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.					
	30	Capital stock or trust principal, or current funds			30	
	31	Paid-in or capital surplus, or land, building or equipment fund			31	
	32	Retained earnings, endowment, accumulated income, or other funds			32	
	33	Total net assets or fund balances		51,819,657	33	51,228,063
	34	Total liabilities and net assets/fund balances		64,157,340	34	63,186,147

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	86,542,406
2	Total expenses (must equal Part IX, column (A), line 25)	2	86,608,051
3	Revenue less expenses Subtract line 2 from line 1	3	-65,645
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	51,819,657
5	Net unrealized gains (losses) on investments	5	-233,884
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	-292,065
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	51,228,063

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		No
2b	Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both <input type="checkbox"/> Separate basis <input checked="" type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	Yes	
2c	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		No
3b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

Additional Data

Software ID:
Software Version:
EIN: 95-3188150
Name: Focus on the Family

Form 990, Part III - Line 4c: Program Service Accomplishments (See the Instructions)

(Code) (Expenses \$ 6,612,599 including grants of \$ 566,240) (Revenue \$ 469,836)
Advocacy for Children - Standing up for children who cannot speak for themselves, as we help save the lives of preborn babies, support new parents, and find forever, loving families for orphaned children
(Code) (Expenses \$ 4,219,852 including grants of \$ 6,395) (Revenue \$ 6,580)
Citizenship and Engaging the Culture - Equipping people and families to engage the culture for Christ, as we inspire families to live out Biblical Citizenship, and transform the culture for Christ

SCHEDULE A
(Form 990 or 990EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.
▶ Attach to Form 990 or Form 990-EZ.
▶ Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2014

Open to Public Inspection

Name of the organization Focus on the Family	Employer identification number 95-3188150
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Part I

Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

1

☐

A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**

2

☐

A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)

3

☐

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state _____

5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)

6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7

☐

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II)

8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)

9

☒

An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)

10

☐

An organization organized and operated exclusively to test for public safety See **section 509(a)(4).**

11

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box in lines 11a through 11d that describes the type of supporting organization and complete lines 11e, 11f, and 11g

a

☐

Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization **You must complete Part IV, Sections A and B.**

b

☐

Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s) **You must complete Part IV, Sections A and C.**

c

☐

Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions) **You must complete Part IV, Sections A, D, and E.**

d

☐

Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions) **You must complete Part IV, Sections A and D, and Part V.**

e

☐

Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization

f

Enter the number of supported organizations _____

g

Provide the following information about the supported organization(s)

(i)Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
Total						

Part II

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2010	(b) 2011	(c) 2012	(d) 2013	(e) 2014	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public support. Subtract line 5 from line 4						

Section B. Total Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2010	(b) 2011	(c) 2012	(d) 2013	(e) 2014	(f) Total
7 Amounts from line 4						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part VI)						
11 Total support Add lines 7 through 10						
12 Gross receipts from related activities, etc (see instructions)					12	
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ▶						

Section C. Computation of Public Support Percentage		
14 Public support percentage for 2014 (line 6, column (f) divided by line 11, column (f))	14	
15 Public support percentage for 2013 Schedule A, Part II, line 14	15	
16a 33 1/3% support test—2014. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		▶
b 33 1/3% support test—2013. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		▶
17a 10%-facts-and-circumstances test—2014. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization		▶
b 10%-facts-and-circumstances test—2013. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test The organization qualifies as a publicly supported organization		▶
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions		▶

Part IIIPart III

Support Schedule for Organizations Described in Section 509(a)(2)
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2010	(b) 2011	(c) 2012	(d) 2013	(e) 2014	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")	84,549,696	81,273,984	81,995,089	78,744,694	74,721,057	401,284,520
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	7,867,211	6,420,140	5,382,919	6,256,673	8,697,356	34,624,299
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5	92,416,907	87,694,124	87,378,008	85,001,367	83,418,413	435,908,819
7a Amounts included on lines 1, 2, and 3 received from disqualified persons	371,644	1,523,472	671,748	462,307	391,174	3,420,345
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						0
c Add lines 7a and 7b	371,644	1,523,472	671,748	462,307	391,174	3,420,345
8 Public support (Subtract line 7c from line 6)						432,488,474

Section B. Total Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2010	(b) 2011	(c) 2012	(d) 2013	(e) 2014	(f) Total
9 Amounts from line 6	92,416,907	87,694,124	87,378,008	85,001,367	83,418,413	435,908,819
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	1,775,473	1,881,564	2,120,153	3,053,996	2,815,488	11,646,674
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b	1,775,473	1,881,564	2,120,153	3,053,996	2,815,488	11,646,674
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on	59,919		235,258	17,399	62,029	374,605
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI)	1,544,748	1,319,367	967,707	460,543	300,100	4,592,465
13 Total support. (Add lines 9, 10c, 11, and 12)	95,797,047	90,895,055	90,701,126	88,533,305	86,596,030	452,522,563
14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ▶						

Section C. Computation of Public Support Percentage			
15 Public support percentage for 2014 (line 8, column (f) divided by line 13, column (f))	15	95 570 %	
16 Public support percentage from 2013 Schedule A, Part III, line 15	16	95 590 %	

Section D. Computation of Investment Income Percentage			
17 Investment income percentage for 2014 (line 10c, column (f) divided by line 13, column (f))	17	2 570 %	
18 Investment income percentage from 2013 Schedule A, Part III, line 17	18	2 320 %	
19a 33 1/3% support tests—2014. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization ▶			
b 33 1/3% support tests—2013. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization ▶			
20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ▶			

Part IV Supporting Organizations

(Complete only if you checked a box on line 11 of Part I. If you checked 11a of Part I, complete Sections A and B. If you checked 11b of Part I, complete Sections A and C. If you checked 11c of Part I, complete Sections A, D, and E. If you checked 11d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.	1	
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).	2	
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.	3a	
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.	3b	
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.	3c	
4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you checked 11a or 11b in Part I, answer (b) and (c) below.	4a	
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.	4b	
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.	4c	
5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by amendment to the organizing document).	5a	
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?	5b	
c Substitutions only. Was the substitution the result of an event beyond the organization's control?	5c	
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (a) its supported organizations, (b) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (c) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI .	6	
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in IRC 4958(c)(3)(C)), a family member of a substantial contributor, or a 35-percent controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990).	7	
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part II of Schedule L (Form 990).	8	
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI .	9a	
b Did one or more disqualified persons (as defined in line 9(a)) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI .	9b	
c Did a disqualified person (as defined in line 9(a)) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI .	9c	
10a Was the organization subject to the excess business holdings rules of IRC 4943 because of IRC 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer b below.	10a	
b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings).	10b	
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?	11a	
b A family member of a person described in (a) above?	11b	
c A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c	

Part IV

Supporting Organizations (continued)

Section B. Type I Supporting Organizations

	Yes	No
1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting organization.		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (1) a written notice describing the type and amount of support provided during the prior tax year, (2) a copy of the Form 990 that was most recently filed as of the date of notification, and (3) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).		
3 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.		

Section E. Type III Functionally-Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions)			
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.			
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.			
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).			
2 <u>Activities Test</u> Answer (a) and (b) below.			
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.			
b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.			
3 <u>Parent of Supported Organizations</u> Answer (a) and (b) below.			
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI.			
b Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.			

Part V – Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 ☐ Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov 20, 1970 **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)	1	
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (explain in detail in Part VI) _____		
2	Acquisition indebtedness applicable to non-exempt use assets	2	
3	Subtract line 2 from line 1d	3	
4	Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see instructions)	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by .035	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1	
2	Enter 85% of line 1	2	
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3	
4	Enter greater of line 2 or line 3	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see instructions)		

Section D - Distributions	Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required)	
6 Other distributions (describe in Part VI) See instructions	
7 Total annual distributions. Add lines 1 through 6	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI) See instructions	
9 Distributable amount for 2014 from Section C, line 6	
10 Line 8 amount divided by Line 9 amount	

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2014	(iii) Distributable Amount for 2014
1 Distributable amount for 2014 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2014 (reasonable cause required--see instructions)			
3 Excess distributions carryover, if any, to 2014			
a From 2009.			
b From 2010.			
c From 2011.			
d From 2012.			
e From 2013.			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2014 distributable amount			
i Carryover from 2009 not applied (see instructions)			
j Remainder Subtract lines 3g, 3h, and 3i from 3f			
4 Distributions for 2014 from Section D, line 7 \$			
a Applied to underdistributions of prior years			
b Applied to 2014 distributable amount			
c Remainder Subtract lines 4a and 4b from 4			
5 Remaining underdistributions for years prior to 2014, if any Subtract lines 3g and 4a from line 2 (if amount greater than zero, see instructions)			
6 Remaining underdistributions for 2014 Subtract lines 3h and 4b from line 1 (if amount greater than zero, see instructions)			
7 Excess distributions carryover to 2015. Add lines 3j and 4c			
8 Breakdown of line 7			
a From 2010.			
b From 2011.			
c From 2012.			
d From 2013.			
e From 2014.			

Part VI **Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

Return Reference

Explanation

SCHEDULE C
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527
▶ **Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ.**
▶ **Information about Schedule C (Form 990 or 990-EZ) and its instructions is at**
www.irs.gov/form990.

OMB No 1545-0047

2014

Open to Public Inspection

If the organization answered "Yes" to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes" to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes" to Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization Focus on the Family	Employer identification number 95-3188150
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Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1	Provide a description of the organization's direct and indirect political campaign activities in Part IV	
2	Political expenditures	▶ \$ _____
3	Volunteer hours	_____

Part I-B Complete if the organization is exempt under section 501(c)(3).

1	Enter the amount of any excise tax incurred by the organization under section 4955	▶ \$ _____
2	Enter the amount of any excise tax incurred by organization managers under section 4955	▶ \$ _____
3	If the organization incurred a section 4955 tax, did it file Form 4720 for this year?	<input type="checkbox"/> Yes <input type="checkbox"/> No
4a	Was a correction made?	<input type="checkbox"/> Yes <input type="checkbox"/> No
b	If "Yes," describe in Part IV	

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

1	Enter the amount directly expended by the filing organization for section 527 exempt function activities	▶ \$ _____
2	Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities	▶ \$ _____
3	Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b	▶ \$ _____
4	Did the filing organization file Form 1120-POL for this year?	<input type="checkbox"/> Yes <input type="checkbox"/> No
5	Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV	

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

Part II-A

Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A
- Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures)
- B
- Check ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals												
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)		3,114													
b Total lobbying expenditures to influence a legislative body (direct lobbying)		6,036													
c Total lobbying expenditures (add lines 1a and 1b)		9,150													
d Other exempt purpose expenditures		86,598,901													
e Total exempt purpose expenditures (add lines 1c and 1d)		86,608,051													
f Lobbying nontaxable amount Enter the amount from the following table in both columns		1,000,000													
<table><tr><td>If the amount on line 1e, column (a) or (b) is:</td><td>The lobbying nontaxable amount is:</td></tr><tr><td>Not over \$500,000</td><td>20% of the amount on line 1e</td></tr><tr><td>Over \$500,000 but not over \$1,000,000</td><td>\$100,000 plus 15% of the excess over \$500,000</td></tr><tr><td>Over \$1,000,000 but not over \$1,500,000</td><td>\$175,000 plus 10% of the excess over \$1,000,000</td></tr><tr><td>Over \$1,500,000 but not over \$17,000,000</td><td>\$225,000 plus 5% of the excess over \$1,500,000</td></tr><tr><td>Over \$17,000,000</td><td>\$1,000,000</td></tr></table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	Over \$17,000,000	\$1,000,000		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000														
Over \$17,000,000	\$1,000,000														
g Grassroots nontaxable amount (enter 25% of line 1f)		250,000													
h Subtract line 1g from line 1a If zero or less, enter -0-		0													
i Subtract line 1f from line 1c If zero or less, enter -0-		0													
j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		<input type="checkbox"/> Yes <input type="checkbox"/> No													

4-Year Averaging Period Under section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2011	(b) 2012	(c) 2013	(d) 2014	(e) Total
2a Lobbying nontaxable amount	1,000,000	1,000,000	1,000,000	1,000,000	4,000,000
b Lobbying ceiling amount (150% of line 2a, column(e))					6,000,000
c Total lobbying expenditures	5,445	4,409	1,266	9,150	20,270
d Grassroots nontaxable amount	250,000	250,000	250,000	250,000	1,000,000
e Grassroots ceiling amount (150% of line 2d, column (e))					1,500,000
f Grassroots lobbying expenditures			699	3,114	3,813

Part II-B

Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.		(a)		(b)
		Yes	No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a	Volunteers?			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c	Media advertisements?			
d	Mailings to members, legislators, or the public?			
e	Publications, or published or broadcast statements?			
f	Grants to other organizations for lobbying purposes?			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i	Other activities?			
j	Total. Add lines 1c through 1i.			
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b	If "Yes," enter the amount of any tax incurred under section 4912.			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912.			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

		Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1	
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?	3	

Part III-B

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

1	Dues, assessments and similar amounts from members	1	
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a	Current year	2a	
b	Carryover from last year	2b	
c	Total	2c	
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV

Supplemental Information

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1. Also, complete this part for any additional information.

Return Reference	Explanation

[illegible]

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," to Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
▶ Attach to Form 990.
Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2014

Open to Public Inspection

Name of the organization Focus on the Family	Employer identification number 95-3188150
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Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate value of contributions to (during year)	
3	Aggregate value of grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? <div><input type="checkbox"/> Yes <input type="checkbox"/> No</div>	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? <div><input type="checkbox"/> Yes <input type="checkbox"/> No</div>	

Part II

Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or education) ☐ Preservation of an historically important land area
☐ Protection of natural habitat ☐ Preservation of a certified historic structure
☐ Preservation of open space

2

Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a	Total number of conservation easements
b	Total acreage restricted by conservation easements
c	Number of conservation easements on a certified historic structure included in (a)
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ _____

4

Number of states where property subject to conservation easement is located ▶ _____

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes ☐ No

6

Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶ _____

7

Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ _____

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

☐ Yes ☐ No

9

In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenue included in Form 990, Part VIII, line 1

▶ \$ _____

(ii) Assets included in Form 990, Part X

▶ \$ 242,500

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

a

Revenue included in Form 990, Part VIII, line 1

▶ \$ _____

b

Assets included in Form 990, Part X

▶ \$ _____

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat No 52283D

Schedule D (Form 990) 2014

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

- 3

Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)
- a

☒ Public exhibition

b

☐ Scholarly research

c

☒ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other
- 4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII
- 5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☒ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No
- b

If "Yes," explain the arrangement in Part XIII and complete the following table
- c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance
- | | |
|----|--------|
| | Amount |
| 1c | |
| 1d | |
| 1e | |
| 1f | |
- 2a

Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability?

☐ Yes

☐ No
- b

If "Yes," explain the arrangement in Part XIII Check here if the explanation has been provided in Part XIII

☐

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current year	(b)Prior year	b (c)Two years back	(d)Three years back	(e)Four years back
1a Beginning of year balance	156,505	149,273	133,262	115,751	114,758
b Contributions					
c Net investment earnings, gains, and losses	-4,138	7,232	16,011	17,511	993
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance	152,367	156,505	149,273	133,262	115,751

- 2

Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as
- a

Board designated or quasi-endowment
- b

Permanent endowment 59 720 %
- c

Temporarily restricted endowment 40 280 %
- The percentages in lines 2a, 2b, and 2c should equal 100%
- 3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by
- (i)

unrelated organizations

(ii)

related organizations
- b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?
- | | | |
|--------|-----|----|
| | Yes | No |
| 3a(i) | | No |
| 3a(ii) | | No |
| 3b | | |
- 4

Describe in Part XIII the intended uses of the organization's endowment funds

Part VI Land, Buildings, and Equipment. Complete if the organization answered 'Yes' to Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b)Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		8,390,064		8,390,064
b Buildings		54,086,870	33,688,938	20,397,932
c Leasehold improvements				
d Equipment		33,479,695	30,675,084	2,804,611
e Other		6,070,527	5,707,091	363,436
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c).)				31,956,043

Part XI

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Complete if the organization answered 'Yes' to Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements	1	86,989,501
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains (losses) on investments	2a	-233,884
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIII)	2d	680,979
e	Add lines 2a through 2d	2e	447,095
3	Subtract line 2e from line 1	3	86,542,406
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII)	4b	
c	Add lines 4a and 4b	4c	0
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)	5	86,542,406

Part XII

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements	1	87,581,095
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIII)	2d	973,044
e	Add lines 2a through 2d	2e	973,044
3	Subtract line 2e from line 1	3	86,608,051
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII)	4b	
c	Add lines 4a and 4b	4c	0
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)	5	86,608,051

Part XIII

Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Return Reference	Explanation
Part III, Line 4	Paintings and sculptures created by Christian artists are on display throughout the organization's buildings. These works of art reflect the artist's expression of the beauty of God's creation and the expression of God's love in our relationships with Him and other Christians.
Part V, Line 4	This is a permanent endowment with no restriction on the use of any earned income. The end of the year balance indicated on Schedule D, Part V, Line 1g, consists of a permanent endowment of \$91,000 (also classified as Permanently Restricted Net Assets on Form 990, Part X, Line 29) and accumulated undesignated endowment earnings of \$61,367.
Part X, Line 2	Footnote for uncertain tax positions under FIN 48. The financial statement effects of a tax position taken or expected to be taken are recognized in the consolidated financial statements when it is more likely than not, based on the technical merits, that the position will be sustained upon examination. Interest and penalties, if any, are included in expenses in the consolidated statements of activities. As of September 30, 2015, Focus had no uncertain tax positions that qualify for recognition or disclosure in the consolidated financial statements. Focus and RK are generally no longer subject to U.S. federal and state income tax examinations by tax authorities for years before 2012.
Part XI, Line 2d - Other Adjustments	Present value adjustment (gift annuities) -292,065. Cost of goods sold 973,044.
Part XII, Line 2d - Other Adjustments	Cost of goods sold 973,044.
Part XII, Line 4b - Other Adjustments	Rounding.

[illegible]

SCHEDULE F
(Form 990)

Department of the Treasury
Internal Revenue Service

Statement of Activities Outside the United States

► Complete if the organization answered "Yes" to Form 990,
Part IV, line 14b, 15, or 16.
► Attach to Form 990.
► Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2014

Open to Public Inspection

Name of the organization
Focus on the Family

Employer identification number
95-3188150

Part I

General Information on Activities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

- 1 For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ Yes ☐ No
- 2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States.
- 3 Activites per Region (The following Part I, line 3 table can be duplicated if additional space is needed)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
(1) Central America and the Caribbean - Antigua & Barbuda, Aruba, Bahamas,	0	0	Grants to recipients located in the region		465,500
(2) East Asia and the Pacific - Australia, Brunei, Burma, Cambodia,	0	0	Grants to recipients located in the region		250,080
(3) Europe (Including Iceland & Greenland)	0	0	Grants to recipients located in the region		4,500
(4) Middle East and North Africa - Algeria, Bahrain, Djibouti, Egypt,	0	0	Grants to recipients located in the region		729,084
(5) Sub-Saharan Africa - Angola, Benin, Botswana, Burkina, Faso,	0	0	Grants to recipients located in the region		105,000
3a Sub-total	0	0			1,554,164
b Total from continuation sheets to Part I	0	0			0
c Totals (add lines 3a and 3b)	0	0			1,554,164

Part II

Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
(1)	See Add'l Data								
(2)									
(3)									
(4)									
(5)									
(6)									
(7)									
(8)									
(9)									
(10)									
(11)									
(12)									
(13)									
(14)									
(15)									
(16)									

2

Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter ▶

11

3

Enter total number of other organizations or entities ▶

Part III

Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16.
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							
(13)							
(14)							
(15)							
(16)							
(17)							
(18)							

Part IV Foreign Forms

- 1

Was the organization a U S transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)*

☐ Yes

☒ No
- 2

Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; do not file with Form 990)*

☐ Yes

☒ No
- 3

Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations. (see Instructions for Form 5471)*

☐ Yes

☒ No
- 4

Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)*

☐ Yes

☒ No
- 5

Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships. (see Instructions for Form 8865)*

☐ Yes

☒ No
- 6

Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713; do not file with Form 990)*

☐ Yes

☒ No

Part V

Supplemental Information
Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

990 Schedule F, Supplemental Information

Return Reference	Explanation
Part I, Line 2	Focus on the Family monitors the activities and uses of provided funds through quarterly impact reports and review of financial reports

990 Schedule F, Supplemental Information

Return Reference	Explanation
Part I, line 3	Focus on the Family accounts for foreign expenditures according to the accrual basis of ac counting using expense reports and other appropriate documentation

Additional Data

Software ID:
Software Version:
EIN: 95-3188150
Name: Focus on the Family

Form 990 Schedule F Part II - Grants or Entities Outside The United States

(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		Central America and the Caribbean	Radio broadcasting, values education, parenting help and evangelism	462,096	Wire Transfer	3,404	Website hosting and books & materials	Book
		East Asia and the Pacific	Strengthening marriages, parenting help and values education	12,100	Wire Transfer			Book
		East Asia and the Pacific	Values education and parenting help	23,351	Wire Transfer	649	Books & materials	Book
		East Asia and the Pacific	Strengthening marriages, values education, and family ministry	144,589	Wire Transfer	2,391	Books & materials	Book

Form 990 Schedule F Part II - Grants or Entities Outside The United States

(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		East Asia and the Pacific	Radio broadcasting	10,000	Wire Transfer			Book
		East Asia and the Pacific	Sanctitiy of life outreach	25,000	Wire Transfer		Website hosting and books & materials	Book
		Sub-Saharan Africa	Orphan care, values education, and radio broadcasts	103,245	Wire Transfer	1,755	Books & materials	Book
		East Asia and the Pacific	Values education	30,000	Wire Transfer			Book

Form 990 Schedule F Part II - Grants or Entities Outside The United States

(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		Middle East and North Africa	Worldview training, values education, and strengthening marriages	284,987	Wire Transfer	4,013	Website hosting and books & materials	Book
		Middle East and North Africa	Aid to refugee families	240,084	Wire Transfer			Book
		Middle East and North Africa	Aid to refugee families and parenting help	200,000	Wire Transfer			Book

SCHEDULE G
(Form 990 or 990-EZ)

Supplemental Information Regarding
Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.
Attach to Form 990 or Form 990-EZ.
Information about Schedule G (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2014

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization
Focus on the Family

Employer identification number
95-3188150

Part I Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

1

Indicate whether the organization raised funds through any of the following activities. Check all that apply.

a

☒

Mail solicitations

e

☒

Solicitation of non-government grants

b

☒

Internet and email solicitations

f

☐

Solicitation of government grants

c

☐

Phone solicitations

g

☒

Special fundraising events

d

☒

In-person solicitations

2a

Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

☒ Yes

☐ No

b

If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
1 Tandon Partners LLC 3226 129th Ave NE Bellevue, WA 98005	Fundraising Consulting		No	0	20,491	-20,491
2						
3						
4						
5						
6						
7						
8						
9						
10						
Total					20,491	-20,491

3

List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

AL, AK, AZ, AR, CA, CO, CT, DE, FL, GA, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI, WY, DC

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events (add col (a) through col (c))
		(event type)	(event type)	(total number)	
Revenue	1	Gross receipts			
	2	Less Contributions . . .			
	3	Gross income (line 1 minus line 2)			
Direct Expenses	4	Cash prizes			
	5	Noncash prizes . . .			
	6	Rent/facility costs . . .			
	7	Food and beverages .			
	8	Entertainment			
	9	Other direct expenses .			
	10	Direct expense summary Add lines 4 through 9 in column (d) ▶			
	11	Net income summary Subtract line 10 from line 3, column (d) ▶			

Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col (a) through col (c))
Revenue	1	Gross revenue			
	2	Cash prizes			
	3	Non-cash prizes			
	4	Rent/facility costs			
	5	Other direct expenses . . .			
Direct Expenses	6	Volunteer labor			
	7	Direct expense summary Add lines 2 through 5 in column (d) ▶			
	8	Net gaming income summary Subtract line 7 from line 1, column (d) ▶			

9 Enter the state(s) in which the organization conducts gaming activities _____

a Is the organization licensed to conduct gaming activities in each of these states? ☐ Yes ☐ No

b If "No," explain _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," explain _____

11

Does the organization conduct gaming activities with nonmembers?

☐ Yes ☐ No

12

Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?

☐ Yes ☐ No

13

Indicate the percentage of gaming activities conducted in

a	The organization's facility	13a	%
b	An outside facility	13b	%

14

Enter the name and address of the person who prepares the organization's gaming/special events books and records

Name ▶

Address ▶

15a

Does the organization have a contract with a third party from whom the organization receives gaming revenue?

☐ Yes ☐ No

b

If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the amount of gaming revenue retained by the third party ▶ \$

c

If "Yes," enter name and address of the third party

Name ▶

Address ▶

16

Gaming manager information

Name ▶

Gaming manager compensation ▶ \$

Description of services provided ▶

☐ Director/officer

☐ Employee

☐ Independent contractor

17

Mandatory distributions

a

Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?

☐ Yes ☐ No

b

Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$

Part IV

Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information (see instructions).

Return Reference	Explanation
Schedule G, Part I, Line 2b, Column (v)	Focus on the Family has a contract with Tandon Partners LLC to provide management consulting and fundraising consulting advice

Schedule I
(Form 990)

Department of the Treasury
Internal Revenue Service
Name of the organization
Focus on the Family

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990.
▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2014

Open to Public
Inspection

Employer identification number

95-3188150

Part I General Information on Grants and Assistance

1

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

☒ Yes ☐ No

2

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
See Additional Data Table							

2

Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

20

3

Enter total number of other organizations listed in the line 1 table

0

Part III

Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
(1) Benevolence for individuals	112	38,020		Book	
(2) Counseling assistance provided to individuals	22		10,630	Book	Provision of services for individuals
(3) Grants of books & materials for individuals	16125		764,562	Book	Books & materials

Part IV

Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

Return Reference	Explanation
Part I, Line 2	These requests for financial assistance are for a specific activity that is in agreement with our charitable purpose. We discuss the project involved and how the requested funds are going to be used. We also monitor the activities involved and request follow-up info as necessary.

Additional Data

Software ID:
Software Version:
EIN: 95-3188150
Name: Focus on the Family

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Alpha Center1212 South College Avenue Fort Collins,CO 80524	74-2481573	501(c)(3)	7,500				Training
Alpha Pregnancy Center 5070 Mission Street San Francisco,CA 94112	94-2886605	501(c)(3)		19,527	Purchase price	Ultrasound	Provide medical equipment
Amnion CPC2251 Garrett Road Drexel Hill,PA 19026	23-2223022	501(c)(3)		21,158	Purchase price	Ultrasound	Provide medical equipment

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Boro Pregnancy Care Center 203-06 Rocky Hill Rd Bayside, NY 11361	11-3044576	501(c)(3)	20,100				Training
Care Net Pregnancy Resource Center of Atlanta 100 Edgewood Ave Suite 1650 Atlanta, GA 30303	20-0478411	501(c)(3)		21,158	Purchase price	Ultrasound	Provide medical equipment
Choices Pregnancy Center 4494 W Peoria Ave Suite 115 Glendale, AZ 85302	86-0536082	501(c)(3)		57,091	Purchase price	Ultrasound	Provide medical equipment

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ClarisWestside Pregnancy Clinics575 E Hardy St Suite 109 Inglewood, CA 90301	95-4806856	501(c)(3)		32,772	Purchase price	Ultrasound	Provide medical equipment
Cornerstone Pregnancy Center2025 Culver Road Orlando, FL 32817	45-3910018	501(c)(3)		19,200	Purchase price	Ultrasound	Provide medical equipment
First Choice Women's Resource Center82 Speedwell Ave Morristown, NJ 07960	22-2560940	501(c)(3)	31,980				Training

Form 990,Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Hope Pregnancy Centers Inc dba Hope Women's Centers 840 E Oakland Park Blvd Suite 112 Fort Lauderdale,FL 33334	65-0213258	501(c)(3)		21,158	Purchase price	Ultrasound	Provide medical equipment
Lincoln Crisis Pregnancy Center 4247 O Street Lincoln,NE 68510	47-0662813	501(c)(3)		22,880	Purchase price	Ultrasound	Provide medical equipment
Midtown Pregnancy Support Center 110 E 40th Street Ste 706 New York, NY 10016	13-3771206	501(c)(3)	5,400				Training

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Pregnancy Choices of Hattiesburg216 S 27th Ave Hattiesburg, MS 39401	46-3666844	501(c)(3)	12,800	21,400	Purchase price	Ultrasound	Provide medical equipment and training
Pregnancy Resource Center of Rockwall713 West Rusk Rockwall, TX 75087	75-2839577	501(c)(3)	13,200				Training
Real Options700 E Oak Blvd Suite 206 Plano, TX 75074	75-2140460	501(c)(3)	3,500	31,411	Purchase price	Ultrasound	Provide medical equipment and training

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Adopt Colorado Kids Inc541 E Garden Dr Room Unit N Windsor, CO 80550	45-5558052	501(c)(3)	15,000				Adoption
Overlake Christian Church 9900 Willows Rd NE Redmond, WA 98052	91-0863908	501(c)(3)	10,000				Event sponsorship
RezilientKidz8675 Explorer Dr Colorado Springs, CO 80920	45-2158585	501(c)(3)	66,000				Parenting support

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Care Net44180 Riverside Parkway No 200 Lansdowne, VA 20176	54-1382723	501(c)(3)		7,596	Purchase price	Books	Education in regard to pregnancy decision making
Samaritan's PursePO Box 3000 Boone, NC 28607	58-1437002	501(c)(3)	6,495				Orphan care and relief services

Schedule J
(Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 23.
▶ Attach to Form 990.

▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2014

Open to Public Inspection

Name of the organization
Focus on the Family

Employer identification number
95-3188150

Part I

Questions Regarding Compensation

	Yes	No
<div><div>1a</div><div>Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items</div><div><div><div><input checked="" type="checkbox"/> First-class or charter travel</div><div><input type="checkbox"/> Housing allowance or residence for personal use</div></div><div><div><input checked="" type="checkbox"/> Travel for companions</div><div><input type="checkbox"/> Payments for business use of personal residence</div></div><div><div><input checked="" type="checkbox"/> Tax idemnification and gross-up payments</div><div><input type="checkbox"/> Health or social club dues or initiation fees</div></div><div><div><input type="checkbox"/> Discretionary spending account</div><div><input type="checkbox"/> Personal services (e g , maid, chauffeur, chef)</div></div></div></div>		
<div><div>b</div><div>If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain</div></div>	1bYes	
<div><div>2</div><div>Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a?</div></div>	2Yes	
<div><div>3</div><div>Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III</div><div><div><div><input checked="" type="checkbox"/> Compensation committee</div><div><input type="checkbox"/> Written employment contract</div></div><div><div><input type="checkbox"/> Independent compensation consultant</div><div><input checked="" type="checkbox"/> Compensation survey or study</div></div><div><div><input checked="" type="checkbox"/> Form 990 of other organizations</div><div><input checked="" type="checkbox"/> Approval by the board or compensation committee</div></div></div></div>		
<div><div>4</div><div>During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization</div></div>		
<div><div>a</div><div>Receive a severance payment or change-of-control payment?</div></div>	4a	No
<div><div>b</div><div>Participate in, or receive payment from, a supplemental nonqualified retirement plan?</div></div>	4b	No
<div><div>c</div><div>Participate in, or receive payment from, an equity-based compensation arrangement?</div></div> <div>If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III</div>	4c	No
<div><div></div><div>Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.</div></div>		
<div><div>5</div><div>For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of</div></div>		
<div><div>a</div><div>The organization?</div></div>	5a	No
<div><div>b</div><div>Any related organization?</div></div> <div>If "Yes," to line 5a or 5b, describe in Part III</div>	5b	No
<div><div>6</div><div>For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of</div></div>		
<div><div>a</div><div>The organization?</div></div>	6a	No
<div><div>b</div><div>Any related organization?</div></div> <div>If "Yes," to line 6a or 6b, describe in Part III</div>	6b	No
<div><div>7</div><div>For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III</div></div>	7	No
<div><div>8</div><div>Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III</div></div>	8	No
<div><div>9</div><div>If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?</div></div>	9	

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column(B) reported as deferred in prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
1 James D Daly, President / CEO	(i)	248,405	4,375	737	14,188	18,534	286,239	0
	(ii)	0	0	0	0	0	0	0
2 Daniel R Mellema, Treasurer/CFO	(i)	161,247	1,700	0	10,073	18,534	191,554	0
	(ii)	0	0	0	0	0	0	0
3 Ken Windebank, Chief Operating Officer	(i)	178,488	1,700	1,678	0	18,534	200,400	0
	(ii)	0	0	0	0	0	0	0
4 Robert Wood, Chief Information Officer	(i)	149,696	2,553	342	9,427	18,534	180,552	0
	(ii)	0	0	0	0	0	0	0
5 Tim Goeglein, Vice President	(i)	146,385	200	0	8,590	18,534	173,709	0
	(ii)	0	0	0	0	0	0	0
6 Joel Vaughan, Chief Staff Officer	(i)	141,508	3,005	190	8,965	18,522	172,190	0
	(ii)	0	0	0	0	0	0	0
7 Michael Pouw, Vice President	(i)	129,010	1,200	606	8,087	13,103	152,006	0
	(ii)	0	0	0	0	0	0	0
8 Kurt Leander, Vice President	(i)	119,496	6,366	0	7,649	18,424	151,935	0
	(ii)	0	0	0	0	0	0	0
9 Michele Wilson, Vice President	(i)	107,912	0	32,426	6,646	9,838	156,822	0
	(ii)	0	0	0	0	0	0	0

Part III **Supplemental Information**

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Return Reference	Explanation
Part I, Line 1a	Jim Daly has flown first-class for international travel and occasionally for domestic flights. Travel for companions was provided to James D. Daly, Robert Wood, Joel Vaughan, and Kurt Leander. The non-business cost of companion travel is included in employee's reportable compensation. On an annual basis, the organization calculates the cost of laptop and tablet computers provided to the disqualified individuals. This calculated amount is grossed up for any tax impact and included in employee's reportable compensation.
Part I, Line 3	The Compensation Committee of the Board of Directors determines compensation of the organization's CEO by reviewing comparability data and contemporaneous documentation. These deliberations and decisions regarding officer compensation are documented annually. The voting members of this committee are independent directors of the organization.

Additional Data

Software ID:
Software Version:
EIN: 95-3188150
Name: Focus on the Family

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and Title	(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred in prior Form 990
	(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
James D Daly, President / CEO	(i) 248,405 (ii) 0	(i) 4,375 (ii) 0	(i) 737 (ii) 0	14,188 0	18,534 0	286,239 0	0 0
Daniel R Mellema, Treasurer/CFO	(i) 161,247 (ii) 0	(i) 1,700 (ii) 0	(i) 0 (ii) 0	10,073 0	18,534 0	191,554 0	0 0
Ken Windebank, Chief Operating Officer	(i) 178,488 (ii) 0	(i) 1,700 (ii) 0	(i) 1,678 (ii) 0	0 0	18,534 0	200,400 0	0 0
Robert Wood, Chief Information Officer	(i) 149,696 (ii) 0	(i) 2,553 (ii) 0	(i) 342 (ii) 0	9,427 0	18,534 0	180,552 0	0 0
Tim Goeglein, Vice President	(i) 146,385 (ii) 0	(i) 200 (ii) 0	(i) 0 (ii) 0	8,590 0	18,534 0	173,709 0	0 0
Joel Vaughan, Chief Staff Officer	(i) 141,508 (ii) 0	(i) 3,005 (ii) 0	(i) 190 (ii) 0	8,965 0	18,522 0	172,190 0	0 0
Michael Pouw, Vice President	(i) 129,010 (ii) 0	(i) 1,200 (ii) 0	(i) 606 (ii) 0	8,087 0	13,103 0	152,006 0	0 0
Kurt Leander, Vice President	(i) 119,496 (ii) 0	(i) 6,366 (ii) 0	(i) 0 (ii) 0	7,649 0	18,424 0	151,935 0	0 0
Michele Wilson, Vice President	(i) 107,912 (ii) 0	(i) 0 (ii) 0	(i) 32,426 (ii) 0	6,646 0	9,838 0	156,822 0	0 0

SCHEDULE M
(Form 990)

Department of the Treasury
Internal Revenue Service

Noncash Contributions

►Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
► Attach to Form 990.
►Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2014

Open to Public Inspection

Name of the organization
Focus on the Family

Employer identification number
95-3188150

Part I Types of Property

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art—Works of art				
2 Art—Historical treasures				
3 Art—Fractional interests				
4 Books and publications				
5 Clothing and household goods	X		20,150	Thrift shop value
6 Cars and other vehicles	X	1	24,705	Fair market value
7 Boats and planes				
8 Intellectual property				
9 Securities—Publicly traded	X	236	1,371,133	Fair market value
10 Securities—Closely held stock				
11 Securities—Partnership, LLC, or trust interests				
12 Securities—Miscellaneous				
13 Qualified conservation contribution—Historic structures				
14 Qualified conservation contribution—Other				
15 Real estate—Residential				
16 Real estate—Commercial				
17 Real estate—Other				
18 Collectibles	X	1	5,000	Fair market value
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other ► (Commodities)	X	25	83,432	Retail price
26 Other ► ()				
27 Other ► ()				
28 Other ► ()				

29

Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement

29

1

30a

During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?

30a

Yes

No

b

If "Yes," describe the arrangement in Part II

31

Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?

31

Yes

32a

Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?

32a

Yes

b

If "Yes," describe in Part II

33

If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II

Part II

Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

Return Reference	Explanation
Part I, Column (b)	Column (b) includes the number of individual gifts
Part I, Line 32b	The organization uses third-parties to sell publicly-traded securities and collectibles which are received as non-cash contributions

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.
▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at
www.irs.gov/form990.

OMB No 1545-0047

2014

Open to Public
Inspection

Name of the organization Focus on the Family	Employer identification number 95-3188150
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Return Reference	Explanation
Form 990, Part VI, Section A, line 4	Focus on the Family amended its By-Laws effective February 19, 2015. The revisions to the Bylaws clarified the Board of Directors' role and authority in making decisions for the ministry.

Return Reference	Explanation
Form 990, Part VI, Section B, line 11	Form 990 was reviewed in detail by the Audit Committee of the Board of Directors. A copy of the 990 was provided to all Board members before filing with the IRS. Form 990 was also reviewed by the organization's outside CPA firm.

Return Reference	Explanation
Form 990, Part VI, Section B, line 12c	<p>Conflict of interest disclosure statements are signed by directors, officers and all employees each year. Disclosure statements of the Board of Directors are reviewed and addressed by Corporate Counsel annually. For conflicts of interest involving members of the Board of Directors, this matter is referred to the Board for discussion and fact-finding. The independent Board members will vote whether the transaction is in the best interest of the organization and determine how to proceed. For conflicts of interest by employees, this matter is referred to the executive leadership for discussion and fact-finding. Executive leadership will decide whether the transaction is in the best interest of the organization and take the appropriate course of action.</p>

Return Reference	Explanation
Form 990, Part VI, Section B, line 15	<p>The Compensation Committee of the Board of Directors determines the compensation of the organization's CEO by reviewing comparability data. These deliberations and decisions regarding officer compensation are documented in the Compensation Committee minutes and records. The voting members of this committee are independent directors of the organization. The Compensation Committee also annually reviews the compensation of other officers and key employees. These deliberations and decisions regarding employee compensation are documented in the Compensation Committee minutes and records. The voting members of this committee are independent directors of the organization.</p>

Return Reference	Explanation
Form 990, Part VI, Section C, line 19	The organization makes its organizing documents available by written request. Also, the organization makes its Annual Financial Report and Forms 990 & 990-T for the previous three years freely available on its website.

Return Reference	Explanation
Member election for additional members (Part VI, line 7a)	During the taxable year, one member retired from the Board of Directors and one new member was added to the Board Retiring Board member LtG Patrick P Caruana MS USAFRet New Board member Jim DeWitt

Return Reference	Explanation
Governing body decisions (Part VI, line 7b)	General disclosure regarding legal fees and corporate secretary Holland & Knight LLP, a law firm in which Stu Mendelsohn, Corporate Secretary for Focus on the Family (Focus), is a partner, provides legal counsel for Focus Compensation paid to Holland & Knight LLP during FYE September 30, 2015 was \$645,014, which includes the reimbursement of expenses The board at large has considered these fees and holds that they are at or below market rates for the services performed

Return Reference	Explanation
Estimate of average hours per week devoted to related organizations	(Part VII) The following individuals listed on Form 990, Part VII, Section A, Line 1a, devoted an average of 1 hour per week to a related organization Greg King Tricia Esser James D Daly Daniel R Mellema Ken Windebank

Return Reference	Explanation
Form 990, Part XI, line 9	Present value adjustment (gift annuities) -292,065

Return Reference	Explanation
Audited by an independent accountant (Part XII, Line 2b)	The Audit Committee of the Board of Directors performs a detailed review of the annual financial audit results. The committee oversees the selection of the independent auditors.

Return Reference	Explanation
Schedule O - General Explanation Attachment	ORGANIZATIONAL MISSION STATEMENT Focus on the Family (Focus) is a nondenominational religious organization whose primary objective is to spread the Gospel of Jesus Christ by helping to preserve traditional values and the institution of the family. The primary means of accomplishing these goals are radio broadcasts, periodicals, books, films, videos, internet and events which share the message with constituents, schools, churches and the public at large in the United States as well as around the world.

Return Reference	Explanation
Schedule O - General Explanation Attachment	<p>The Ministries of Focus on the Family Focus on the Family, Colorado Springs, CO 80920 (719)531-3400</p> <p>http://www.FocusontheFamily.com There's more to Focus on the Family than meets the eye (or ear). Even those who listen regularly to our radio broadcast and have a fairly solid acquaintance with our purposes and philosophy might be surprised at the actual scope of our activities and involvement. From humble and simple beginnings - a book on child discipline and a 25-minute weekly broadcast which first aired in 1977, Focus on the Family has grown and expanded over the years to include a wide array of separate ministries under its umbrella. The following descriptions are intended to provide just a taste of the diversity of these programs, projects, and outreaches.</p>

Return Reference	Explanation
General Explanation - Broadcast Ministries	Daily Focus on the Family Broadcast with Jim Daly (www.FocusontheFamily.com/radio) The daily Focus on the Family with Jim Daly radio program offers biblical, practical insights for families, with real help for marriage and parenting from families Jim Daly and co-host John Fuller interview engaging guests, sharing stories, insights and some laughter, as well, in this 30-minute broadcast According to Nielsen measures the audience for this program is more than two million weekly - with a potential audience of 14 million weekly The vast radio network carrying the daily Focus on the Family (FOF) broadcast continues to expand in the number of facilities and programs offered - heard on nearly 2,300 facilities (including terrestrial stations, their translators and satellite radio) in North America, with an estimated 700 outlets via streaming stations and other internet channels This daily broadcast is offered as a resource on audio CD, Podcast, MP3, online streaming audio, and via a mobile app The daily Focus on the Family program is also available on Salem Communication's OnePlace.com website, TuneIn and Stitcher along with other web locations

Return Reference	Explanation
General Explanation - Broadcast Ministries	Focus on the Family Commentary Broadcast This 90-second practical and inspirational feature hosted by Focus on the Family President Jim Daly is now carried every day by more than 200 "general market" (non-religious) radio facilities Families around the world are finding the feature meeting needs in their lives, as well Not only is the English language commentary heard in dozens of global cities such as Singapore and Johannesburg, it is also translated into various languages and airs in Argentina, Indonesia, mainland China, and Slovakia The broadcast is carried every day across the world from over 400 stations

Return Reference	Explanation
General Explanation - Broadcast Ministries	Focus on the Family Minute (FOFM) Broadcast This 60-second radio feature spotlights excerpts from the Daily Focus on the Family broadcast The "Minute" presents a snapshot of family help and encouragement while also serving as an introduction for new listeners to the daily program FOFM now airs on an estimated total 1,800 outlets in the United States and around the world

Return Reference	Explanation
General Explanation - Broadcast Ministries	Focus on the Family Weekend (Christian and General Market) Airing on over 1,200 facilities nationwide, 130 facilities in Canada, plus 23 outlets across the world, this weekly hour-long broadcast provides a variety of advice and encouragement about marriage, parenting, health, finances and entertainment. Designed for busy families, this replay of the week's best broadcasts hosted by Jim Daly.

Return Reference	Explanation
General Explanation - Broadcast Ministries	Adventures In Odyssey Broadcast For more than 25 years, Adventures in Odyssey has offered families hope, encouragement and important life lessons based on biblical truths. Intended especially for children ages 8 to 12, it is also applicable to all ages. The program reached an industry milestone in 2008, becoming the longest-running weekly drama with a consistent cast of characters! Adventures in Odyssey, in both daily and weekly versions, is now heard on almost 1,000 radio facilities worldwide. The program is also available online at www.whitsend.org and on Salem Communication's OnePlace.com website.

Return Reference	Explanation
General Explanation - Broadcast Ministries	Plugged In Broadcast Currently airing on more than 1,000 radio facilities and hosted by media expert Bob Waliziewski, Plugged In's daily one-minute broadcast evaluates tv shows, music, DVDs, video games, and theatrical movie releases each week. Augmented by a variety of live interview opportunities, this feature remains very popular with stations and audiences

Return Reference	Explanation
General Explanation - Broadcast Ministries	Focus on the Family Radio Theatre Broadcast Focus on the Family Radio Theatre is heard on 559 facilities each week Radio Theatre features classic stories brought to life with motion-picture-quality cast and sound Radio Theatre recently received the prestigious Peabody Award for its production of "Bonhoeffer The Cost of Freedom and "Oliver Twist " In addition to the regular placement of the program, Radio Theatre productions are occasionally offered as radio specials and carried by an additional network of interested outlets

Return Reference	Explanation
General Explanation - Broadcast Ministries	Boundless Show This hour-long podcast hosted by Lisa Anderson brings a lively discussion, with poignant information and challenging guests, to Christian young adults The show is now broadcast on over 359 radio stations each week in the U S

Return Reference	Explanation
General Explanation - Broadcast Ministries	Enfoque a la Familia Broadcast Enfoque a la Familia's mission is to reach the Hispanic community of the United States with the truth of the Gospel through strengthening and upholding the Hispanic family The Enfoque a la Familia radio broadcast is currently airing on about 98 facilities throughout the U S and on approximately 366 facilities outside the U S

Return Reference	Explanation
General Explanation - Broadcast Ministries	Comentario de la Enfoque a la Familia Program This 90-second Spanish-language feature that provides marriage and family advice is heard on 29 domestic and 344 international facilities

Return Reference	Explanation
General Explanation - Broadcast Ministries	Conectados Program The Spanish-language version of the weekly Plugged In Movie Review feature is heard on 79 facilities in the United States and 156 facilities around the world

Return Reference	Explanation
General Explanation - Broadcast Ministries	Aventuras En Odisea Launched in 2014, this Spanish broadcast mimics the English Adventures in Odyssey broadcast It offers families hope, encouragement and important life lessons based on biblical truths especially to children ages 8-12, but also applicable to all ages It is heard on 180 facilities in the United States and around the world

Return Reference	Explanation
General Explanation - Relationship Services	Relationship Services Each week brings thousands of contacts, via email, phone calls, letters and social media, each seeking a response to unique requests. This direct communication is a vital link to the people we desire to serve. We also moderate most of Focus on the Family Forums and Blogs, which occasionally provides opportunities to reach out to this community as well. Those who contact us are treated with dignity, care, and expertise. The many inquiries for information, advice, and encouragement are fielded and supported by a well-trained staff of 80, predominantly with earned degrees.

Return Reference	Explanation
General Explanation - Relationship Services	Counseling Many of those who come to us require specialized care. Focus on the Family is increasingly called upon to assist those experiencing painful and often destructive situations. Potential suicides, cases of spouse abuse, and child molestation are not uncommon. These pleas receive a reply by phone on a one-to-one basis. Most contacts are prompted by our radio broadcasts, which touch off an avalanche of "pain mail and cries for help. In addition to the radio broadcast, callers become aware of the counseling/consultation we offer through Focus on the Family websites, magazine articles, simulcasts and other ministry outreaches. Our staff of 16 state-licensed counselors, 4 support staff, and 3 chaplains, respond to the critical letters and calls too complex for a mail or email response. Beyond this free consultation, when appropriate, callers are referred to counselors in their geographical area who have been approved through a screening process for our National Referral Network. Focus on the Family does not provide a categorical "endorsement" of therapists on the referral network. No charge is made for consultation with the Focus on the Family counselor.

Return Reference	Explanation
General Explanation - Relationship Services	Online Ministries Focus on the Family Website (www FocusontheFamily com) The flagship website for Focus on the Family draws an average audience of about 1,335,000 unique visitors per month, providing our constituents with ready access to reliable, practical, time-tested advice on marriage, parenting, life challenges and more Through online articles, blogs, broadcasts, podcasts, streaming audio/video and community forums FocusontheFamily com offers encouragement, inspiration and help for people of all ages Visitors can search all Focus on the Family's online content by topic, site or media type, finding the information they need whenever they need it

Return Reference	Explanation
General Explanation - Relationship Services	Family Resources - Book Publishing Focus on the Family partners with several Christian publishers to create and distribute products including character building fiction for children, marriage advice, parenting help, and inspirational books for men and women More than half of these products are created by an in-house team of writers and editors, and are supported by literary contributions from talented authors

Return Reference	Explanation
General Explanation - Relationship Services	Films and Videos Focus on the Family began its first film production in 1986 and has continued producing new programs that have been translated in more than 20 languages Focus on the Family continues to seek the widest possible audiences for its videos The subject matter in Focus on the Family videos includes marriage and parenting advice, worldview curricula, and both animated and live action character building videos for children All of our original videos are scripted and filmed with Christian audiences in mind, although they are often enjoyed by a broader audience

Return Reference	Explanation
General Explanation - Marriage	Marriage (www focusonthefamily com/marriage) While the very definition of marriage is debated, couples continue to face the challenge of building, strengthening and preserving thriving marriages Our Marriage ministry is committed to inspiring the God-given desire within men and women for life-long, healthy marriages, equipping them to prepare a solid foundation for marriage, strengthen their marriage, save their marriage in crisis, and to raise hope-filled children who will shape our nation and future generations

Return Reference	Explanation
General Explanation - Marriage	The Boundless Project (www boundless org) Sponsored by Focus on the Family, Boundless is a ministry for those in the transitional years between high school graduation and parenthood While research warns us of an inherent spiritual wanderlust during these years, Boundless offers young adults a consistent Christian community and motivation to remain firm in their faith, plugged into a local church body, and intentional about the pursuit of marriage and family From college to career to relationships, Boundless offers a vibrant vision for young adults seeking to experience the abundant Christian life in the midst of discovery and change

Return Reference	Explanation
General Explanation - Marriage	Focus on the Family's National Institute of Marriage (www.nationalmarrige.com) This year, Focus on the Family's National Institute of Marriage has helped more than 1,000 couples strengthen their marriage and family through a variety of different programs. Over 500 couples were served in intensive marriage counseling programs through 3 day, 4 day and 6 day programs. An additional 662 couples through various marriage enrichment programs that were hosted at churches throughout the country and at the Focus on the Family's National Institute of Marriage Retreat Center in Branson, MO.

Return Reference	Explanation
General Explanation - Sanctity of Human Life	Adoption & Orphan Care Initiative (www.icareaboutorphans.org) Collaborate with partners on worldwide adoption and orphan care awareness campaigns, and coordinate efforts with government, church and adoption agency leaders to help find permanent adoptive families for the more than 100,000 legal orphans (children in foster care who are legally free for adoption awaiting permanency) in the U.S. Focus also provides post-adoption support to families, which includes training Christian therapists to help adoptive families.

Return Reference	Explanation
General Explanation - Sanctity of Human Life	Sanctity of Human Life (www beavoice net) Because the Sanctity of Human Life (SOHL) is one of the core commitments of Focus on the Family, the SOHL team promotes awareness of the value of each human life and equips its constituents to nurture and defend the sanctity of human life from conception to natural death Our primary initiatives are Option Ultrasound (www heartlink org/oupdirectors cfm) Provide grants for ultrasound machines or sonography training to qualified Pregnancy Medical Clinics (PMCs) in high abortion communities, equipping them to offer limited obstetrical ultrasound services under the supervision of a licensed physician This year we placed 11 ultrasound machines in PMCs, for a program total of 438 Benevolent Resources (www heartlink org/directors/benevolentresources) Provide through a benevolent program for pregnancy care organizations around the world \$500 yearly per organization of educational resources for women facing unexpected pregnancies

Return Reference	Explanation
General Explanation - Parenting	Parenting (www focusonthefamily com/parenting) It's impossible to estimate the number of letters we've received over the years from parents thanking Focus on the Family for helping them raise their children Our ministry has long been known for its parenting resources, and the Parents ministry team forges into the 21st century helping parents guide their families through difficult times, raise healthy and resilient children, and pass on a thriving faith to those children

Return Reference	Explanation
General Explanation - Parenting	Pluggedin.com (www.pluggedin.com) Now reaching more than 1.3 million visits per month (15.6M annually), this Focus website posts timely reviews of what's playing in theaters each week (with an ongoing archive), television programming, popular CDs and video games. These reviews focus on the messages being conveyed, both positively and negatively. The pluggedin.com website also tackles many of the most popular questions being asked by our readership as well as offering practical advice about becoming more discerning regarding today's media. PluggedIn produces an entertainment podcast each week and, in the spirit of hearing back from our constituency, PluggedIn has launched its own blog. Practical entertainment help and advice can be found in the "Family Room" section of the website. In addition, the Plugged In radio features are currently airing on over 1,000 radio stations, heard each day by an audience in excess of 9 million. A video version of the same feature airs on a number of cable outlets weekly. Many families find our smartphone app a valuable resource, especially since they are able to research their entertainment choices at the moment of decision-making.

Return Reference	Explanation
General Explanation - Parenting	Thriving Family (www thrivingfamily com/) The Media Publishing Group launched Thriving Family, a full-size, newsstand-worthy parenting, marriage, and family magazine in the fall of 2009 and mails 225,000 copies 6 times per year of this 60-page publication The purpose of Thriving Family is to provide and reinforce Focus on the Family's core marriage and parenting message to the bull's-eye audience on a regular basis and to inspire and equip families A complementary website and digital edition were also created to provide additional access and reinforcement of the Thriving Family vision

Return Reference	Explanation
General Explanation - Parenting	Focus on the Family Clubhouse Magazine (www.clubhousemagazine.com) In serving nearly 65,000 of our intermediate readers, ages eight to twelve, Focus on the Family Clubhouse presents a fun mix of contemporary and classic fiction, personality stories, fact articles, quizzes, devotionals, crafts and games all from a Christian perspective that help parents show kids a better understanding of their world and God's Word Focus on the Family Clubhouse, Jr Magazine (www.clubhousemagazine.com/club_jr) This colorful, high-quality magazine, geared for ages three to seven, contains simple stories, crafts, Bible stories, poems, and puzzles designed to delight the 50,000 families who receive it An emphasis on Christian values and cognitive development makes this an ideal resource for families with pre-readers and early readers

Return Reference	Explanation
General Explanation - Parenting	Children (www.whitsend.org) Focus on the Family meets the needs of kids of all ages while providing a safe place to grow in their faith. The sites for younger kids provide fun articles, faith-building stories, recipes, activity suggestions, poems, movie reviews and games.

Return Reference	Explanation
General Explanation - Parenting	Youth Outreach (www.trueu.org) The Youth Outreach department seeks to equip parents, youth leaders/ministers, and youth (ages 4-12) with the essential tools that will enable them to help youth understand, navigate, and impact the culture in which they live. We do this by helping parents and others shape the identity, foundations, and perspective with entertaining and Biblically-based content that can involve the whole family.

Return Reference	Explanation
General Explanation - Parenting	Physicians Resource Council Over thirty U S and Canadian physicians representing diverse medical specialties serve as volunteers on the Focus on the Family Physicians Resource Council (PRC) The PRC works closely with our Medical Review department staff, and functions in a supportive, advisory capacity by providing our ministry with expert counsel regarding medical and health-related issues that relate to our broadcasts, publications, films, and other media

Return Reference	Explanation
General Explanation - Parenting	Welcome Center / Bookstore / Whit's End Approximately 240,000 people visit Focus on the Family's Welcome Center every year, where they can explore our ground level, which features a 10,000 square foot Bookstore and Gift Shop filled with relevant and compelling resources and wholesome entertainment, the Solid Grounds Coffee Shop, the G Harvey Gallery with an impressive display of art created especially for Focus on the Family, various ministry-related displays, and our spacious theater, which is host to a video on the history and mission of Focus on the Family Our lower level is home to Whit's End Soda Shoppe, a turn-of-the-century soda fountain inspired by the popular radio drama series Adventures in Odyssey (AIO), Kid's Discovery Emporium, featuring the widely popular three-story A-Bend-A-Go slide, video caves, climbing gym, touch-screen coloring books, a B-17 aircraft based on the Last Chance Detectives video drama series, hand puppets and AIO costumes for extemporaneous play-acting on a children's theatrical stage, KYDS Radio Station for personally recording an AIO Radio Drama and leaving with a souvenir CD, a rich in color toddler room with close-to-the-floor climbing props (ie boat, tunnel, animals), and a hands-on Foley Museum and Narnia Room, complete with a walk-through wardrobe Information is available at the Welcome Center regarding our Daily Guided Tours of the Administration Building, including the Gallery where our Radio Broadcasts are recorded

Return Reference	Explanation
General Explanation - Parenting	<p>Odyssey Adventure Club (www.oaclub.org) For more than 25 years, parents and children have enjoyed Focus on the Family's Adventures in Odyssey audio drama. Now, families can join the new Odyssey Adventure Club to access the entire library of episodes and receive daily devotions and other benefits aimed at helping children put their faith in action. Children today have so many media choices, and not all of them are positive. Through the Odyssey Adventure Club, parents can trust their kids will receive engaging, faith-building material - all in a safe Internet environment. We want to provide fans with interactive content that builds on the lessons they've received through Odyssey and helps them grow in their walk with Jesus. Club membership includes access to the show's entire library and daily devotions. Members also receive exclusive new monthly episodes and video documentaries that give a behind-the-scenes look into the production of these stories. Other club features include hands-on activities, crafts and articles, as well as special discounts. The club will also raise kids' awareness to needs around the world by highlighting partner organizations and their outreach efforts, including Christian Veterinary Mission, Operation Christmas Child and Compassion International. We have welcomed members from more than 40 countries and territories around the world. We have also added dozens of Spanish-language audio dramas to our growing library.</p>

Return Reference	Explanation
General Explanation - Public Policy	Government and Public Policy Now more than ever, we at Focus on the Family recognize the need to make our voices heard in the public square Protecting life, marriage and religious liberties are among the front burner issues that impact the family Our Government and Public Policy outreach addresses these issues and more through a number of venues In-house experts grapple with contemporary social issues and then produce educational and motivational resources for the Focus audience

Return Reference	Explanation
General Explanation - Public Policy	Day of Dialogue (www dayofdialogue com) This website provides information and resources for a student-led, free speech initiative called "Day of Dialogue" Among other things, it equips Christian students to express their Biblical view point in a loving and grace-filled way on current-day issues including bullying, relationships and sexuality

Return Reference	Explanation
General Explanation - Public Policy	TrueTolerance (www TrueTolerance org) This website is for parents and families who are concerned about what their schools are teaching about sensitive topics, including bullying and sexuality The website offers information and tips for parents, such as how to approach school officials with concerns It also provides a mechanism for them to email packets of information to their school officials outlining information on parental rights and families' religious freedoms

Return Reference	Explanation
General Explanation - Public Policy	Bring Your Bible to School Day (www.bringyourbible.org) This is a nationwide, religious-freedom initiative for public school students. Held every October, it's an annual event sponsored by Focus on the Family. On this day, students across the nation celebrate religious freedom and use their free-speech rights to initiate voluntary conversations about God's love with their friends. The initiative empowers students to understand their freedoms to express their personal beliefs in the truth of God's Word-and to do so in a respectful way that demonstrates the love of Christ. Participation is voluntary and student directed - meaning it's completely up to the students, Christian clubs and youth groups to access resources and then initiate the student activities at their school. An estimated 155,000 students from all 50 states participated this year.

Return Reference	Explanation
General Explanation - Public Policy	Focus on the Family's Citizen Magazine (www focusonthefamily com/socialissues/citizen-magazine/page/1) Citizen magazine is a 32-page, four-color, monthly newsmagazine issued 10 times a year Citizen offers its readers news and analysis on cultural, political and public policy issues that dominate the headlines or are not seen in the mainstream media - all from a biblical worldview Citizen seeks to inspire and equip men and women to live out biblical citizenship within their spheres of influence - whether that's in the boardroom, school room or the family room

Return Reference	Explanation
General Explanation - Public Policy	State Family Policy Councils (www.focusonthefamily.com/socialissues/how-to-get-involved/state-policy) Since 1988, business and community leaders from across the nation have formed state-level organizations to invest in the future of America's families. Each Family Policy Council conducts policy analysis, promotes responsible and informed citizenship, facilitates strategic leadership involvement, and influences public opinion. Many of these councils also perform community and statewide work to foster a movement to affirm families. These councils are independent entities with no corporate or financial relationship to each other or to Focus on the Family. However, they have a uniform purpose: serving as a voice for the family and assisting family advocates who aim to recapture the moral and intellectual high ground in the public arena.

Return Reference	Explanation
General Explanation - Public Policy	Social Issues Analysis (www focusonthefamily com/socialissues) This website serves to bring timely, critical analysis to bear on the most important cultural and policy issues of the day Written and edited by some of the country's most knowledgeable family advocates, the resources featured here are designed to educate and energize concerned citizens within religious, political, educational and activist spheres working to apply Christian principles to the struggles that face our nation

Return Reference	Explanation
General Explanation - Evangelism	"Focus on the Family" New spaper Column Each week millions of readers search for the answers to questions about family life The "Focus on the Family" column features answers to family-related questions, fielded by Focus on the Family President Jim Daly with Focus on the Family experts The column appears weekly in over 120 new spapers

Return Reference	Explanation
General Explanation - Evangelism	Christian Worldview Ministry (www.thetruthproject.org) At Focus we believe that every aspect of our lives - the way we manage our families, carry out our work, enjoy our free time, and relate to others - stems from our understanding of who God is and who we are in Him. The goal of the Christian Worldview team is to awaken our constituents to God's Truth, character, design, and purpose for all of life by creating a curriculum for small group study, training facilitators, and providing support for those teaching these vital concepts and serving as impact partners in our society.

Return Reference	Explanation
General Explanation - Evangelism	Social Media Focus on the Family social media efforts span across multiple channels including Facebook, Twitter, YouTube, Pinterest, blogs, etc. Our combined social footprint includes over 5.5 million fans and followers. The goal of this aspect of ministry is to bring our message/help/services to the places/sites where families are today, instead of waiting for them to come to our websites. We do this by offering small excerpts of our content, contests, giveaways, tips, links and free downloads. We also have a pro-active listening aspect of our social media efforts, where we listen in the social media space (not just our pages) for opportunities to provide help, resources & counseling to families in need of our support.

Return Reference	Explanation
General Explanation - Evangelism	Thriving Pastor Connection weekly e-mail (www ThrivingPastor org) Designed with an emphasis on Soul Care, the goal of Thriving Pastor Connection is to offer weekly support and encouragement to pastors and church leaders as they attempt to find balance and health in their spiritual, emotional and physical lives

Return Reference	Explanation
General Explanation - Evangelism	Pastor to Pastor CD Audio Series This resource is especially designed to meet the specific needs of busy pastors and church leaders Pastor to Pastor is an extensive audio library featuring interviews with leading pastors and Christian leaders on important topics for those in ministry Hosted by Rev H B London, Jr , a respected senior pastor for over 30 years, numerous guests offer their solid biblical insights on topics such as finances, parenting stages, burnout, suffering, conflict, personal devotions and restoration One hundred two editions have been produced since 1992 and are now available online for listening or downloading

Return Reference	Explanation
General Explanation - Evangelism	Thriving Pastor (www ThrivingPastor org) The website was created to come alongside pastors as they endeavor to serve the Lord in these most difficult days The mission is to facilitate spiritual, emotional and physical health in the life of the pastor and to provide resources and services that would offer support and encouragement to the pastor's personal life, family and ministry

Return Reference	Explanation
General Explanation - Evangelism	<p>Pastoral Ministries (www.ThrivingPastor.org) Relevant materials and referrals aid the Church Care and the Counseling departments in facilitating the spiritual renewal of ministers and their families. Time, financial, and relational pressures that are unique to ministry in today's fast-paced culture are placing pastors' homes under attack as never before. As a means of providing insight and encouragement to counteract these destructive influences, several resources and services are offered. Among these are Thriving Pastor Connection, a weekly e-mail, coaching events for pastors, and our toll-free Pastoral Care Line, administered by our Counseling Department, which provides a listening ear, referrals and advice to pastoral family members in crisis. Church Care also continues to spearhead the effort to promote the observance of Clergy Appreciation Month each October. The In House Ministry of Concern provides support for Focus on the Family employees at times of death, illness and other personal issues. The Pastoral Care Online Directory offers a list of care giving ministries, books, tapes, videos and other resources. The Pastors Advocate Series of booklets helps congregations better understand and care for their pastoral families.</p>

Return Reference	Explanation
General Explanation - Evangelism	The Shepherd's Covenant Pastors are increasingly facing a crisis of integrity, righteousness and credibility. Many need to regain their focus and to recommit themselves to a lifestyle pleasing to the Lord, their families and congregations. To that end we offer a complimentary copy of The Shepherd's Covenant, a simple commitment by spiritual leaders to aspire to a new level of holiness and accountability based on the acronym G R A C E (Genuine accountability, Right relationships, A servant's heart, Constant safeguards, Embracing God intimately). A weekly e-newsletter is included.

Return Reference	Explanation
General Explanation - Evangelism	Benevolence Funding from our annual budget helps to provide tangible support to those in need, primarily through distribution of various resources by our Relationship Services, Counseling, Thriving Pastor and Chaplaincy ministries

Return Reference	Explanation
General Explanation - Evangelism	<p>INTERNATIONAL OUTREACH The reach of Focus on the Family now extends to over 59 countries. Focus broadcasts can be heard from over 3,200 facilities from Vancouver to Buenos Aires to Finland, from South Africa to Melbourne to China. The distribution of print, audio, and video resources enhances our international family-strengthening outreach. Associate Offices Through Focus on the Family's Partner offices the international outreach of the ministry continues to expand. These independent entities, founded and staffed by over 200 nationals, are working to bring a message of hope to their countries. We now have Focus International Associate offices in 13 countries: Australia, Canada, China, Costa Rica, Egypt, Indonesia, Ireland, Malaysia, Mongolia, New Zealand, Singapore, South Africa and Taiwan. We also have partnered with various like-minded ministry partner organizations in the above mentioned countries and regions to further expand our reach by offering our resources. For more information on our global efforts, please visit focusonthefamily.com and look for the globe. International Resources An increasing number of Focus on the Family print and video resources are finding their way into homes all over the globe. Our resources have been translated into over 37 different languages, including Afrikaans, Japanese, Bulgarian, Chinese, Czech, Romanian, Russian, Spanish and Italian. Radio Outreach We have approximately 3,200 facilities reaching a global audience in more than 59 countries. We broadcast in 28 languages: Afrikaans, Albanian, Arabic, Armenian, Cantonese, English, Finnish, French, German, Hawaiian, Hindi, Indonesian, Japanese, Korean, Mandarin, Mongolian, Norwegian, Polish, Portuguese, Romanian, Russian, Serbo-Croatian, Slovak, Spanish, Tamil, Telugu, Xhosa and Zulu.</p>

SCHEDULE R
(Form 990)

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
▶ Attach to Form 990.

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2014

Open to Public Inspection

Name of the organization
Focus on the Family

Employer identification number
95-3188150

Part I Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33.					
(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
See Additional Data Table					

Part II Identification of Related Tax-Exempt Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.							
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
(1) RezilientKidz 8605 Explorer Dr Colorado Springs, CO 80920 45-2158585	Charitable, Educational & Scientific	CO	501(c)(3)	Line 9	Focus on the Family		No

Part III

Identification of Related Organizations Taxable as a Partnership

Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Dispropportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust

Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end- of-year assets	(h) Percentage ownership	(i) Section 512 (b)(13) controlled entity?	
								Yes	No

Part V

Transactions With Related Organizations

Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule

1

During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a

Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity

b

Gift, grant, or capital contribution to related organization(s)

c

Gift, grant, or capital contribution from related organization(s)

d

Loans or loan guarantees to or for related organization(s)

e

Loans or loan guarantees by related organization(s)

f

Dividends from related organization(s)

g

Sale of assets to related organization(s)

h

Purchase of assets from related organization(s)

i

Exchange of assets with related organization(s)

j

Lease of facilities, equipment, or other assets to related organization(s)

k

Lease of facilities, equipment, or other assets from related organization(s)

l

Performance of services or membership or fundraising solicitations for related organization(s)

m

Performance of services or membership or fundraising solicitations by related organization(s)

n

Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)

o

Sharing of paid employees with related organization(s)

p

Reimbursement paid to related organization(s) for expenses

q

Reimbursement paid by related organization(s) for expenses

r

Other transfer of cash or property to related organization(s)

s

Other transfer of cash or property from related organization(s)

Yes

No

1a

No

1b

Yes

1c

No

1d

No

1e

No

1f

No

1g

No

1h

No

1i

No

1j

No

1k

No

1l

Yes

1m

No

1n

Yes

1o

Yes

1p

No

1q

Yes

1r

No

1s

No

2

If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved

Part VI **Unrelated Organizations Taxable as a Partnership** Complete if the organization answered "Yes" on Form 990, Part IV, line 37.
Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(e) Are all partners section 501(c)(3) organizations?		(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
				Yes	No			Yes	No		Yes	No	

Part VII **Supplemental Information**

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference	Explanation
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Additional Data

Software ID:
Software Version:
EIN: 95-3188150
Name: Focus on the Family

Form 990, Schedule R, Part I - Identification of Disregarded Entities

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary Activity	(c) Legal Domicile (State or Foreign Country)	(d) Total income	(e) End-of-year assets	(f) Direct Controlling Entity
Pine Creek Entertainment LLC 8605 Explorer Dr Colorado Springs, CO 80920 35-2475764	Collaborative Media and Entertainment Ventures	CO	-561,208	909,210	Focus on the Family
PC Music Alpha LLC 8605 Explorer Dr Colorado Springs, CO 80920 38-3907779	Collaborative Media and Entertainment Ventures	CO			Pine Creek Entertainment LLC
PC Music Beta LLC 8605 Explorer Dr Colorado Springs, CO 80920 61-1713929	Collaborative Media and Entertainment Ventures	CO			Pine Creek Entertainment LLC
PC Music Sigma LLC 8605 Explorer Dr Colorado Springs, CO 80920 36-4763172	Collaborative Media and Entertainment Ve	CO			Pine Creek Entertainment LLC
Project Irreplaceable LLC 8605 Explorer Dr Colorado Springs, CO 80920 32-0411561	Collaborative Media and Entertainment Ve	CO	-356,889	515,468	Pine Creek Entertainment LLC
Dropbox LLC 8605 Explorer Dr Colorado Springs, CO 80920 38-3943187	Collaborative Media and Entertainment Ve	CO	-160,700	134,480	Pine Creek Entertainment LLC
Reclamation Series No3 LLC 8605 Explorer Dr Colorado Springs, CO 80920 30-0845360	Collaborative Media and Entertainment Ve	CO	-7,995	15,278	Pine Creek Entertainment LLC